

LARS WINKELBAUER

An operator's view of the decisions that arrive before the dashboard.

Former EVP & COO, Polar Air Cargo. Former VP Aviation, Network Planning & Control, DHL Express Asia Pacific. Co-founder, German Pacific and Lima Xi Technologies.

Lars Winkelbauer spent more than twenty years inside aviation and logistics operations—leading a \$1.5 billion P&L, a 41-country network and transformation programmes measured in real operating outcomes. His keynotes connect predictive intelligence with human judgement: what leaders can see earlier, what they must decide sooner, and what execution requires after the applause.



SIGNATURE TOPICS

01 FORESIGHT OVER REACTION

How predictive intelligence changes the timing of leadership.

02 CAPACITY IS THE NEW CURRENCY

Why perishable capacity is global commerce's most mispriced resource.

03 THE 41-COUNTRY PROBLEM

Leading networks when local truth and system logic disagree.

04 HUMAN INSIGHT AFTER THE MODEL

Where judgement begins when prediction becomes abundant.

\$1.5B

P&L

41

COUNTRIES

\$72M

ANNUAL SAVINGS

0.7%

TURNOVER

FORMAT & LOGISTICS

Keynotes · Executive briefings · Moderated conversations

Available globally from Bangkok. Programmes are shaped around the audience and operating context. Fee bands are shared on enquiry.

BOOKING & MEDIA

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